Health-ISAC® Community Services Program:

Partnering for a More Secure Health Sector

2025–2026

Health-ISAC
COMMUNITY
SERVICES

health-isac.org

About Health-ISAC

Health-ISAC (Health Information Sharing and Analysis Center) is a non-profit, private sector, organization dedicated to empowering trusted relationships in the global Health Sector.

Health-ISAC's mission is to prevent, detect, and respond to cybersecurity and physical security events, enabling members to focus on improving health and saving lives. Health-ISAC plays an essential role in providing crucial situational awareness around cyber and physical security threats to ensure operational resilience for health organizations.

Health-ISAC Member Demographics

Health-ISAC's diverse and constantly growing membership is comprised of over:

12,000+

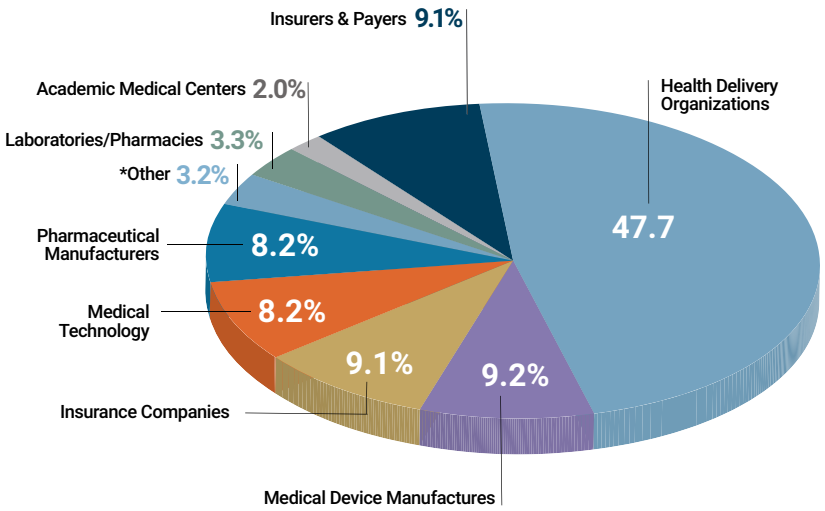
Health security professionals

70% of the world

Spanning 140+ countries, reaching across 70% of the world

A Growing Global Community

Health-ISAC connects thousands of health security professionals globally, facilitating the sharing of peer insights, real-time alerts, and best practices in a trusted, collaborative environment. Demonstrating a long-term commitment to Health-ISAC, members are industry leaders across various health sectors, including security professionals from:



*Other: Biotechnology & Genomics, Blood & Organ Banks, and Other Health Sector Stakeholders

Health-ISAC's Membership Represents:

Member organizations have annual revenues ranging from **<US$1M to US$250B**.

85%
Of Top 25 Global Pharmaceutical Manufacturers

52%
Of members have been with Health-ISAC for 4 years or longer

66%
Of Top 51 Global Medical Device Manufacturers

49%
Of Global Hospital Revenue is represented by Members

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Unlock Unparalleled Opportunities

Health-ISAC's **Community Services Program** is designed for solution providers who want to elevate their standing within the health sector security community and connect with industry-leading practitioners and organizations. This program offers unmatched opportunities and exceptional value to solution providers globally.

Why Sponsor with Health-ISAC?

- Increase brand visibility and establish cybersecurity credibility within the Health-ISAC Member community.
- Direct access to health sector security leaders.
- Engage and network with C-suite decision-makers.
- Be recognized as an expert partner for security solutions.
- Build valuable relationships with prospective customers.
- Support global efforts to protect patients and save lives.
- Contribute to sector resilience.

*Engage professionals actively seeking solutions through thought-leadership webinars. Position your brand as a trusted resource and **gain valuable lead data** to fuel your sales pipeline.*

50-100
Webinar Attendees

600+
Americas Summit Attendees
Bi-annual gathering

125+
Europe Summit Attendees of Regional Leaders

300+
Monthly Threat Brief Attendance
Held twice monthly

60+
APAC Summit Attendees of Key Regional Players

***Meet, influence, and lead at Health-ISAC's premier Summits.** Build genuine relationships, share strategic insights, and shape the future of the industry.*

*Establish your organization as a **thought leader** by speaking at a Health-ISAC workshop—an opportunity to share expertise, demonstrate impact, and build meaningful connections.*

30+
In-Person Workshop Attendees
Mid-to-senior level leaders

50
Exclusive Global CISO Summit
Invite-only event for 50 of the world's top health sector CISOs

The Community Services Program offers three tiers to meet your organization's objectives.

Ideal Community Services Solution Providers often specialize in critical domains such as network security, application security, threat detection, cloud security, endpoint security, and business resilience and continuity.

	Pathfinder	Champion	Visionary
Annual Cost	US$8,000	US$15,000	US$75,000
Website and Member-Only Portal Placement	●	●	●
Boost Your Reach with Health-ISAC	●	●	●
Health-ISAC Community Services Branding	●	●	●
Ability to Share Thought Leadership with Health-ISAC Members	●	●	●
Threat Intelligence Visibility	●	●	●
Booth Placement		●	●
Workshop Sponsorship		●	●
Webinar to Engage Directly with Members		●	●
Monthly Threat Briefing Presentation		●	●
Exclusive Board Engagement			●
Maximize Participation at Health-ISAC Summits			●
Amplify Your Brand at Health-ISAC Summits			●
Working Group Presentation			●
Cross-Promotion of Key Initiatives			●
Annual Report Mention			●

Health-ISAC COMMUNITY Pathfinder

The **Pathfinder Program** is ideal for any start-up organization focused on developing innovative technologies or services to protect against cyber or physical security threats, with the health industry as a key target.

To be eligible, start-ups must be in the crucial seed funding phase, have a comprehensive business plan, market research, and general availablity (GA). Joining as a Pathfinder enhances visibility and credibility within the health space.

	Pathfinder Program
Annual Cost	US$8,000
Solution Provider Profile	Start-up organizations
Website and Member-Only Portal Placement	Listed on Health-ISAC's external website (company name, logo, URL, biography) and Member-Only portal
Boost Your Reach with Health-ISAC	Offer a free or discounted product/service to Health-ISAC Members and get prominently featured on the Member Services Portal. This opportunity will increase your visibility and deliver direct leads to your pipeline.
Health-ISAC Community Services Branding	Program logo to denote partnership with Health-ISAC for cross-channel marketing.
Ability to Share Thought Leadership with Health-ISAC Members	Elevate your organization's profile by contributing valuable thought leadership content directly to Health-ISAC members.
Threat Intelligence Visibility	Gain direct insight into threats impacting the sector and members with real-time access to Health-ISAC's TLP:Green and TLP:White threat intelligence alerts and bulletins.
Summit Booth Discount	Get a Start-Up Exhibit Hall Booth at a Health-ISAC Summit for just US$6,000 (a US$4,000 savings!). This exclusive offer is available once per year and is assigned on a first-come, first-served basis.

Add-On Purchase Options (Pathfinders only):
Ability to purchase 1 extra Summit pass for US$5,000 (valued at US$7,500) when sponsoring at a Summit. Only 1 use per contract year.

Health-ISAC
COMMUNITY Champion

The **Champion Program** is designed for companies of any size with established, proven solutions that want to expand brand awareness and share expertise in cyber and physical security.

This program provides a platform to engage thoughtfully and informatively with the membership community, educating and preparing the health sector. Champions are committed to informing members about the latest industry challenges and concepts. This is not a lead-generation program, but rather a platform to establish yourself as a valuable leader and solution provider within the health vertical.

	Champion Program
Annual Cost	US$15,000
Solution Provider Profile	Established Solution Providers
Website and Member-Only Portal Placement	Listed on Health-ISAC's external website (company name, logo, URL, biography) and Member-Only portal.
Boost Your Reach with Health-ISAC	Offer a free or discounted product/service to Health-ISAC Members and get prominently featured on the Member Services Portal. This opportunity will increase your visibility and deliver direct leads to your pipeline.
Health-ISAC Community Services Branding	Program logo to denote partnership with Health-ISAC for cross-channel marketing.
Ability to Share Thought Leadership with Health-ISAC Members	Elevate your organization's profile by contributing valuable thought leadership content directly to Health-ISAC members. All submissions, including white papers, survey findings, case studies, and threat reports, require approval from the Threat Operations Center and must be strictly informational, not promotional or sales-focused.
Threat Intelligence Visibility	Gain direct insight into threats impacting the sector and members with real-time access to Health-ISAC's TLP:Green and TLP:White threat intelligence alerts and bulletins.
Priority Summit Booth Selection	As a Community Services program participant, you will receive priority booth selection at any of Health-ISAC's four annual summits when you sponsor a booth. This benefit applies each time you sponsor within your program year.
Free Regional Workshop Sponsorship	Sponsor one of 14+ regional workshops at no cost (a US$10,000 value). This first-come, first-served opportunity includes prominent marketing, two event passes, a 30-minute thought leadership speaking slot, and the attendee opt-in list.
Webinar to Engage Directly with Members	Gain significant exposure for your expertise. Health-ISAC will promote one webinar yearly, which you host, on a topic of your choice, across email, social media, and website channels.
Monthly Threat Briefing Webinars	Elevate your organization's profile and share your insights directly with a large, targeted audience of 150-350 global members. Apply to be a featured presenter (typically 5-7 minutes) during Health-ISAC's monthly cyber and physical security updates.

Add-On Purchase Options (Champions only):

- Expand your team's Summit attendance. You can purchase one extra Summit pass for US$5,000 (a US$7,500 value) each time you sponsor a Summit, up to 3 times per contract year.
- Share your subject matter expertise and industry research directly with a targeted audience by presenting to a Health-ISAC Working Group. Explore the complete list of Health-ISAC's 25+ Member-led Working Groups to find the perfect fit for your presentation: https://health-isac.org/h-isac-working-groups/. Please note this is available on a first-come, first-served basis.
- You can purchase additional webinar opportunities for US$4,000 each, allowing you to share more of your valuable content. These opportunities will be available on a first-come, first-served basis, subject to schedule availability.

"Partnering with Health-ISAC just makes sense. We share a common vision that building a safe and reliable health ecosystem is our collective responsibility and keeps with values of respecting and protecting each other. This partnership should inspire other organizations with skills and capabilities that can contribute to these outcomes to join us."

Phil Venables, Former CISO, Google Cloud

Health-ISAC
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Visionary

The **Visionary Program** is an exclusive opportunity for a select group of Global Thought Leadership Partners committed to advancing a more secure health sector through collaborative threat sharing and best practices. Visionaries actively shape and secure the future of the global health sector, demonstrating a commitment to preparedness and awareness.

As a Visionary Program Sponsor, you will gain an unparalleled advantage by directly engaging with leading health security professionals worldwide, solidifying your organization's position as a preeminent leader committed to strengthening cyber hygiene and tackling the evolving threat landscape. Beyond the comprehensive benefits of Health-ISAC's Champion program, this exclusive tier grants you privileged access to intimate, high-impact settings.

	Visionary Program
Annual Cost	US$75,000
Solution Provider Profile	Global Thought Leaders, exclusive to only three solution providers
Website and Member-Only Portal Placement	Listed on Health-ISAC's external website (company name, logo, URL, biography) and Member-Only portal.
Boost Your Reach with Health-ISAC	Offer a free or discounted product/service to Health-ISAC Members and get prominently featured on the Member Services Portal. This opportunity will increase your visibility and deliver direct leads to your pipeline.
Health-ISAC Community Services Branding	Program logo to denote partnership with Health-ISAC for cross-channel marketing.
Ability to Share Thought Leadership with Health-ISAC Members	Elevate your organization's profile by contributing valuable thought leadership content directly to Health-ISAC members. All submissions, including white papers, survey findings, case studies, and threat reports, require approval from the Threat Operations Center and must be strictly informational, not promotional or sales-focused.
Threat Intelligence Visibility	Gain direct insight into threats impacting the sector and members with real-time access to Health-ISAC's TLP:Green and TLP:White threat intelligence alerts and bulletins.
Priority Summit Booth Selection	As a Community Services program participant, you will receive priority booth selection at any of Health-ISAC's four annual Summits whenever you sponsor a booth. This benefit applies every time you sponsor within your program year.

Host Your Own Exclusive Workshop	Showcase your expertise and engage directly with key members by hosting one complimentary workshop per contract year (a US$10,000 value). Typically held as a pre-Summit event, you can choose any interactive topic that resonates with Health-ISAC's audience. These workshops attract 30-50 engaged members and usually run for 2-4 hours, providing a significant opportunity to deepen relationships and highlight your leadership.
Webinar to Engage Directly with Members	Gain significant exposure for your expertise: Health-ISAC will promote one webinar yearly, which you host, on a topic of your choice, across email, social media, and website channels.
Monthly Threat Briefing Webinars	Elevate your organization's profile and share your insights directly with a large, targeted audience of 150-350 global members. Apply to be a featured presenter (typically 5-7 minutes) during Health-ISAC's monthly cyber and physical security updates.
Exclusive Board Engagement	Gain unparalleled influence and direct access to Health-ISAC's leadership with a complimentary annual Board Interaction (a US$25,000 value). This includes a 90-minute roundtable discussion on industry trends with the full Board of Directors at either the May or September meeting, followed by an exclusive dinner engagement to continue the conversation. This is your opportunity to share your vision and interact with the health sector's most influential security leadership.
Maximize Participation at Health-ISAC Summits	Unlock significant value and ensure your team's presence at these premier events with six (6) complimentary passes to Health-ISAC Summits each contract year. Valued at US$45,000, these passes provide an unparalleled opportunity for your team to engage with industry leaders, gain critical insights, and expand their professional network throughout the year.
Amplify Your Brand at Health-ISAC Summits	Your organization will receive complimentary Summit sponsor branding (valued at US$10,000), including recognition in Summit brochures (where applicable) and visibility on the main stage through scrolling presentations during session breaks. Additionally, you will gain one premium branding element—such as wall clings, interactive signage, or key card branding—at Summits where these options are available, ensuring your brand stands out directly to attendees.
Working Group Presentation	Share your subject matter expertise and industry research directly with a targeted audience by presenting to a Health-ISAC Working Group. Explore the complete list of Health-ISAC's 25+ Member-led Working Groups to find the perfect fit for your presentation: https://health-isac.org/h-isac-working-groups/. One per contract year (a US$4,000 value).
Cross-Promotion of Key Initiatives	Health-ISAC will strategically market large health sector initiatives that align with both the Visionary Solution Provider and Health-ISAC's mission.
Annual Report Mention	Your partnership will be featured in a dedicated section of Health-ISAC's Annual Report, which reaches over 10,000 viewers upon release each February.

Add-On Purchase Options (Visionaries only):

- Expand your team's Summit attendance. You can purchase one extra Summit pass for US$5,000 (a US$7,500 value) each time you sponsor a Summit, up to 3 times per contract year.
- Purchase additional webinar opportunities for US$4,000 each, allowing you to share more of your valuable content. These opportunities are granted based on schedule availability, and on a first-come, first-served basis.
- Additional workshops may be purchased for US$10,000 each on a first-come, first-served basis, allowing you to further expand your reach and engagement.

Health-ISAC®
Collaborating for Resilience in Health

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Health-ISAC COMMUNITY SERVICES

A gateway for solution providers to gain unmatched visibility and trusted engagement within the global health sector security community.

To discuss opportunities, contact

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Scan the QR code to learn more about sponsorship on Health-ISAC's website.